

尊敬的業務合作夥伴:

忠意第一季佣金推廣

若於 2023 年 1 月 1 日 至 3 月 31 日 ( 包括首尾兩天 ) 期間 , 成功遞交以下保單申請 , 並於 2023 年 5 月 31 日或之前成功簽發 , 即可享以下第一季推廣佣金:

1. 『 跨越創富保 』

跨越創富保推廣佣金					
保費繳付年期	2 年	2 年	5 年	8 年	10 年
每年保費	50,000 美元以下	50,000 美元或以上	任何金額		
簽發年齡	第 1 年佣金 ( 包括推廣 )				
0-60	35.0%	37.0%	89.0%	93.0%	93.0%
61	35.0%	37.0%	85.0%	89.0%	91.0%
62	35.0%	37.0%	85.0%	88.0%	90.0%
63	35.0%	37.0%	85.0%	87.0%	89.0%
64	35.0%	37.0%	85.0%	85.0%	87.0%
65	35.0%	37.0%	85.0%	83.0%	85.0%
66	25.0%	25.0%	69.0%	76.0%	78.0%
67	23.0%	23.0%	65.0%	74.0%	76.0%
68	21.0%	21.0%	61.0%	68.0%	70.0%
69	19.0%	19.0%	57.0%	60.0%	62.0%
70	15.0%	15.0%	53.0%	58.0%	60.0%

71	15.0%	15.0%	49.0%	56.0%	58.0%
72	15.0%	15.0%	47.0%	54.0%	56.0%
73	15.0%	15.0%	45.0%	52.0%	54.0%
74	15.0%	15.0%	43.0%	48.0%	52.0%
75	15.0%	15.0%	41.0%	46.0%	48.0%
簽發年齡	第 2 年佣金 ( 包括推廣 )				
0-65	0.0%	0.0%	2.0%	3.0%	15.0%
66-75	0.0%	0.0%	0.0%	3.0%	15.0%

## 2. 『世紀創富保』

保費繳付年期	3 年	5 年	8 年	10 年
每年保費	任何金額			
簽發年齡	第 1 年佣金 ( 包括推廣 )			
0-60	44.0%	89.0%	96.0%	96.0%
61	40.0%	85.0%	92.0%	94.0%
62	40.0%	85.0%	91.0%	93.0%
63	40.0%	85.0%	90.0%	92.0%
64	40.0%	85.0%	88.0%	90.0%
65	40.0%	85.0%	86.0%	88.0%
66	35.0%	69.0%	76.0%	78.0%

67	33.0%	65.0%	74.0%	76.0%
68	31.0%	61.0%	68.0%	70.0%
69	29.0%	57.0%	60.0%	62.0%
70	25.0%	53.0%	58.0%	60.0%
71	23.0%	49.0%	56.0%	58.0%
72	22.0%	47.0%	54.0%	56.0%
73	21.0%	45.0%	52.0%	54.0%
74	20.0%	43.0%	48.0%	52.0%
75	19.0%	41.0%	46.0%	48.0%
簽發年齡	第 2 年佣金 ( 包括推廣 )			
0-65	0.0%	2.0%	3.0%	15.0%
66-75	0.0%	0.0%	3.0%	15.0%

### 3. 『豐盛逸悅保』

豐盛逸悅保推廣佣金		
簽發年齡	2 年繳付期	5 年繳付期
	第 1 年佣金 ( 包括推廣 )	第 1 年佣金 ( 包括推廣 )
0-65	36.0%	81.0%
66	19.0%	45.0%
67	18.0%	43.0%

68	17.0%	40.0%
69	16.0%	38.0%
70	15.0%	35.0%

4. 『豐盛稅悅保』

豐盛稅悅保推廣佣金		
簽發年齡	保費繳付年期	第 1 年佣金 ( 包括推廣 )
18-70	5 年	10.0%
18-65	10 年	80.0%
66-69		60.0%
70		50.0%

5. 『跨越無限保』

跨越無限保推廣佣金		
保費繳付年期	第 1 年佣金 ( 包括推廣 )	第 2 年佣金 ( 包括推廣 )
10 至 19 年	68.0%	32.0%
20 至 24 年	100.0%	70.0%
25 年或以上	100.0%	70.0%

6. 『靈活昇譽保』

靈活昇譽保推廣佣金		
保費繳付年期	第 1 年佣金	第 2 年佣金 ( 包括推廣 )
10 年	50.0%	23.5%
11 年	55.5%	23.5%
12 年	61.5%	23.5%
13 年	67.5%	23.5%
14 年	73.5%	23.5%
15 年	79.5%	23.5%
16 年	82.5%	25.5%
17 年	86.5%	25.5%
18 年	89.5%	25.5%
19 年	93.5%	25.5%
20 年	97.5%	25.5%
21 年	98.5%	27.5%
22 年	99.0%	28.0%
23 年	99.0%	29.0%
24 年	99.0%	30.0%
25 年	99.0%	31.0%

7. 『忠意尊安保險』

忠意尊安保險推廣佣金			
保費繳付年期	第 1 年佣金 ( 包括推廣 )	第 2 年佣金	第 3 年至保單到期佣金
10 年	80.0%	10.0%	2.0%
20 年	90.0%	10.0%	2.0%
至 80 歲	100.0%	10.0%	2.0%

8. 『騰躍保』

例子:

1) 2 年繳付, 簽發年齡 0-60 歲,  $8\%$  基本佣金 +  $(8\% * 100\%) = 16\%$

2) 5 年繳付, 簽發年齡 67 歲,  $15\%$  基本佣金 +  $(15\% * 100\%) = 30\%$

騰躍保推廣佣金						
保費繳付年期	2 年		5 年		8 年	
簽發年齡	基本佣金	額外佣金(基本佣金百分比)	基本佣金	額外佣金(基本佣金百分比)	基本佣金	額外佣金(基本佣金百分比)
0-60	8.0%	100.0%	18.0%	100.0%	21.0%	100.0%
61	6.0%	100.0%	16.0%	100.0%	19.0%	100.0%
62	6.0%	100.0%	16.0%	100.0%	19.0%	100.0%
63	6.0%	100.0%	16.0%	100.0%	19.0%	100.0%
64	6.0%	100.0%	16.0%	100.0%	18.0%	100.0%
65	6.0%	100.0%	16.0%	100.0%	18.0%	100.0%

66	6.0%	100.0%	16.0%	100.0%	18.0%	100.0%
67	5.5%	100.0%	15.0%	100.0%	17.0%	100.0%
68	5.0%	100.0%	14.0%	100.0%	16.0%	100.0%
69	5.0%	100.0%	13.0%	100.0%	15.0%	100.0%
70	5.0%	100.0%	11.0%	100.0%	14.0%	100.0%
71	4.5%	100.0%	10.0%	100.0%	12.5%	100.0%
72	4.5%	100.0%	9.0%	100.0%	11.5%	100.0%
73	4.0%	100.0%	8.0%	100.0%	10.0%	100.0%
74	4.0%	100.0%	7.0%	100.0%	9.0%	100.0%
75	3.5%	100.0%	6.5%	100.0%	7.5%	100.0%

第四季佣金推廣之條款及細則:

1. 合資格保單必須於上述的指定推廣期內遞交申請，而有關保單申請必須於 2023 年 5 月 31 日或之前成功簽發。
2. 如保單持有人於保費繳付年內行使任何保單服務選項（例如:更改投保額 / 更改保費支付方式 / 部份退保），令忠意人壽（香港）有限公司（“忠意人壽”）收取的原始保費減少時，忠意人壽有權追回因保費減少而導致之佣金差額。
3. 忠意人壽保留隨時更改或終止此推廣活動的權利，恕不另行通知。如有任何爭議，忠意人壽保留最終決定權。
4. 已附上基本佣金表供參考之用。

如有疑問或希望了解更多，請聯繫您的銷售經理或透過 [danny.plwong@general.com.hk](mailto:danny.plwong@general.com.hk) /+852 2531 8949 與我們的銷售支援助理經理 Danny Wong 聯絡。

謹啟

香港忠意人壽

Dear Valued Business Partners,

**Generali Q1 Commission Promotion**

If the below policy application is submitted between 1 January and 31 March 2023 (both days inclusive), and issued on or before 31 May 2023, you can enjoy the Q1 Commission as follows:

**1. LionTycoon Beyond**

LionTycoon Beyond Commission Promotion					
Premium Payment Term	2 years	2 years	5 years	8 years	10 years
APE	Below USD 50,000	USD 50,000 or above	Any Amount		
Issue Age	First Year Commission (inclusive of promotion)				
0-60	35.0%	37.0%	89.0%	93.0%	93.0%
61	35.0%	37.0%	85.0%	89.0%	91.0%
62	35.0%	37.0%	85.0%	88.0%	90.0%
63	35.0%	37.0%	85.0%	87.0%	89.0%
64	35.0%	37.0%	85.0%	85.0%	87.0%
65	35.0%	37.0%	85.0%	83.0%	85.0%
66	25.0%	25.0%	69.0%	76.0%	78.0%
67	23.0%	23.0%	65.0%	74.0%	76.0%
68	21.0%	21.0%	61.0%	68.0%	70.0%
69	19.0%	19.0%	57.0%	60.0%	62.0%
70	15.0%	15.0%	53.0%	58.0%	60.0%
71	15.0%	15.0%	49.0%	56.0%	58.0%
72	15.0%	15.0%	47.0%	54.0%	56.0%
73	15.0%	15.0%	45.0%	52.0%	54.0%



74	15.0%	15.0%	43.0%	48.0%	52.0%
75	15.0%	15.0%	41.0%	46.0%	48.0%
<b>Issue Age</b>	<b>Second Year Commission (inclusive of promotion)</b>				
0-65	0.0%	0.0%	2.0%	3.0%	15.0%
66-75	0.0%	0.0%	0.0%	3.0%	15.0%

## 2. LionTycoon

Premium Payment Terms	3 years	5 years	8 years	10 years
<b>APE</b>	<b>Any Amount</b>			
<b>Issue Age</b>	<b>First Year Commission (inclusive of promotion)</b>			
0-60	44.0%	89.0%	96.0%	96.0%
61	40.0%	85.0%	92.0%	94.0%
62	40.0%	85.0%	91.0%	93.0%
63	40.0%	85.0%	90.0%	92.0%
64	40.0%	85.0%	88.0%	90.0%
65	40.0%	85.0%	86.0%	88.0%
66	35.0%	69.0%	76.0%	78.0%
67	33.0%	65.0%	74.0%	76.0%
68	31.0%	61.0%	68.0%	70.0%
69	29.0%	57.0%	60.0%	62.0%
70	25.0%	53.0%	58.0%	60.0%

71	23.0%	49.0%	56.0%	58.0%
72	22.0%	47.0%	54.0%	56.0%
73	21.0%	45.0%	52.0%	54.0%
74	20.0%	43.0%	48.0%	52.0%
75	19.0%	41.0%	46.0%	48.0%
<b>Issue Age</b>	<b>Second Year Commission (inclusive of promotion)</b>			
0-65	0.0%	2.0%	3.0%	15.0%
66-75	0.0%	0.0%	3.0%	15.0%

### 3. LionPromise Pro

LionPromise Pro Commission Promotion		
Issue Age	2 Years Payment Term First Year Commission (inclusive of promotion)	5 Years Payment Term First Year Commission (inclusive of promotion)
0-65	36.0%	81.0%
66	19.0%	45.0%
67	18.0%	43.0%
68	17.0%	40.0%
69	16.0%	38.0%
70	15.0%	35.0%

### 4. LionHarvest Pro

LionHarvest Pro Commission Promotion		
Issue Age	Premium Payment Term	First Year Commission (inclusive of promotion)
18-70	5 Years	10.0%
18-65	10 Years	80.0%
66-69		60.0%
70		50.0%

#### 5. LionGuardian Beyond

LionGuardian Beyond Commission Promotion		
Premium Payment Terms	First Year (inclusive of promotion)	Second Year (inclusive of promotion)
10 – 19 Years	68.0%	32.0%
20 – 24 Years	100.0%	70.0%
25 Years or above	100.0%	70.0%

#### 6. LionPainter Flexi

LionPainter Flexi Commission Promotion		
Premium Payment Term	First Year Commission	Second Year Commission (inclusive of promotion)
10 years	50.0%	23.5%
11 years	55.5%	23.5%

12 years	61.5%	23.5%
13 years	67.5%	23.5%
14 years	73.5%	23.5%
15 years	79.5%	23.5%
16 years	82.5%	25.5%
17 years	86.5%	25.5%
18 years	89.5%	25.5%
19 years	93.5%	25.5%
20 years	97.5%	25.5%
21 years	98.5%	27.5%
22 years	99.0%	28.0%
23 years	99.0%	29.0%
24 years	99.0%	30.0%
25 years	99.0%	31.0%

#### 7. Generali Supreme Gold

Generali Supreme Gold Commission Promotion			
Premium Payment Term	First Year Commission (inclusive of promotion)	Second Year Commission	Third Year to Policy Expiry Commission
10 years	80.0%	10.0%	2.0%
20 years	90.0%	10.0%	2.0%

To Age 80	100.0%	10.0%	2.0%
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#### 8. LionPrima

Examples:

1) 2 years payment term, Issue age 0-60, 8% Basic Commission + (8% \* 100%) = 16%

2) 5 years payment term, Issue age 67, 15% Basic Commission + (15% \* 100%) = 30%

LionPrima Commission Promotion						
Premium Payment Term	2 years		5 years		8 years	
Issue Age	Basic	Override (% of Basic Commission)	Basic	Override (% of Basic Commission)	Basic	Override (% of Basic Commission)
0-60	8.0%	100.0%	18.0%	100.0%	21.0%	100.0%
61	6.0%	100.0%	16.0%	100.0%	19.0%	100.0%
62	6.0%	100.0%	16.0%	100.0%	19.0%	100.0%
63	6.0%	100.0%	16.0%	100.0%	19.0%	100.0%
64	6.0%	100.0%	16.0%	100.0%	18.0%	100.0%
65	6.0%	100.0%	16.0%	100.0%	18.0%	100.0%
66	6.0%	100.0%	16.0%	100.0%	18.0%	100.0%
67	5.5%	100.0%	15.0%	100.0%	17.0%	100.0%
68	5.0%	100.0%	14.0%	100.0%	16.0%	100.0%
69	5.0%	100.0%	13.0%	100.0%	15.0%	100.0%
70	5.0%	100.0%	11.0%	100.0%	14.0%	100.0%
71	4.5%	100.0%	10.0%	100.0%	12.5%	100.0%
72	4.5%	100.0%	9.0%	100.0%	11.5%	100.0%

73	4.0%	100.0%	8.0%	100.0%	10.0%	100.0%
74	4.0%	100.0%	7.0%	100.0%	9.0%	100.0%
75	3.5%	100.0%	6.5%	100.0%	7.5%	100.0%

**Terms & Conditions for the Q1 Commission Promotion:**

1. To enjoy the Special Commission Promotion, the applications must be submitted within the specified promotion period as aforementioned and related applications must be issued on or before 31 May 2023.
2. Commission difference due to decrease of premium is subjected to clawback in case the original premium received by Generali Life (Hong Kong) Limited ("Generali Life") decreased as a result of any policy service options being exercised by the policyholder (i.e. change of sum insured / change of premium payment mode / partial surrender) during the premium payment term.
3. Generali Life reserves the right to vary or terminate this promotion at any time without prior notice. In case of any dispute(s), the decision of Generali Life should be final.
4. Basic Commission Schedule is attached for your reference.

If you have any enquiries or would like further information, please contact your account manager or our Sales Support Assistant Manager, Danny Wong at [danny.plwong@generali.com.hk](mailto:danny.plwong@generali.com.hk) or +852 2531 8949.

Regards,  
Generali Life Hong Kong



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